

All Metrics are on Stand Alone Basis (SA)

Geography wise Revenue Break-up	Q2FY12	Q1FY12	Q4FY11
Americas	52%	50%	51%
Europe	24%	24%	25%
ROW	24%	26%	24%
Total	100%	100%	100%

Vertical wise Revenue Break-up	Q2FY12	Q1FY12	Q4FY11
Manufacturing	32%	32%	32%
TME #	21%	20%	19%
BFSI	19%	17%	18%
Retail, T&L	11%	12%	11%
Healthcare & Life Sciences	7%	7%	8%
Others	10%	11%	12%
Total	100%	100%	100%

Technology, Media & Entertainment

Location wise Revenue Break-up	Q2FY12	Q1FY12	Q4FY11
Onsite	52%	56%	57%
Offshore	48%	44%	43%
Total	100%	100%	100%

Revenue Break-up by Contract Type	Q2FY12	Q1FY12	Q4FY11
T&M	52%	54%	54%
Fixed Price	48%	46%	46%
Total	100%	100%	100%

Client Details	Q2FY12	Q1FY12	Q4FY11
Total Active Clients	228	220	230
No. of million dollar clients			
US\$ 1 Mn Clients	124	130	144
US\$ 5 Mn Clients	47	47	48
US\$ 10 Mn Clients	35	36	33
US\$ 20 Mn Clients	16	14	12
US\$ 50 Mn Clients	3	3	3

Client Contribution	Q2FY12	Q1FY12	Q4FY11
Top Client	10%	10%	9%
Top 5 Clients	27%	26%	26%
Top 10 Clients	39%	39%	39%
Top 20 Clients	57%	56%	54%

Manpower Details	Q2FY12	Q1FY12	Q4FY11
Technical (including sub cons)	25,405	25,015	22,924
Support	2,634	2,468	2,433
Subsidiary	4,053	3,955	3,909
BPO	2,807	2,712	2,724
Total (including Subsidiaries)	32,092	31,438	29,266
Attrition % - IT (SA)	16%	17%	22%